

INVESTOR PRESENTATION

Q3 - 2025



Disclaimer

The information contained in this presentation is subject to change without further notice, its accuracy is not guaranteed, and it may not contain all material information concerning the company. Neither we nor our advisors make any representation regarding, and assume no responsibility or liability for, the accuracy or completeness of, or any errors or omissions in, to any information contained herein.

In addition, the information contains projections and forward-looking statements that reflect the company's current views with respect to future events and financial performance. These views are based on current assumptions which are subject to various risks and may change over time. No assurance can be given that future events will occur, that projections will be achieved, or that the company's assumptions are correct. Actual results may differ materially from those projected.

This presentation is strictly not to be distributed without the explicit consent of Alandalus Company management under any circumstances.



Contents

Overview

Operational Performance

Financial Performance

Contact us

12 28 40













Alandalus Property is a pioneering Tadawul-listed real estate company involved in the investment, development and operation of income - generating properties across the Kingdom of Saudi Arabia. Founded by a group of businessmen in Riyadh in 2006, with a paid-in capital of SAR 238.9 million. This capital was raised three times to reach 933,333,330 SAR, with 93,333,333 capital

shares.



Q3 2025 APC Performance Summary



171M

Revenue (SAR)

59.8%

Gross Profit Margin

24.4%

Operating Profit Margin

41.4%

EBITDA Margin



>24m

Total Mall Footfall

94%

Avg Occupancy Rate of Retail Portfolio

100%

Avg Occupancy Rate of Offices Portfolio

47%

Avg Occupancy Rate of Hospitality Portfolio



>13

Total Projects

2.2B

Total Assets (SAR)

869M

Total Debits
Bank Facilities (SAR)

MSCI Index

APC Joined in August 2023



21.82

Highest during Q3 2025 (SAR)* 17.85

Lowest during Q3 2025 (SAR)* 20

Prev. Close 30 Sept. 2025 (SAR)* 2.17%

Total Foreign ownership*

Commercial Sectors







OFFICES



HOSPITALITY (







Super Regional Malls







Regional Malls



Strip Malls الصحافة

sahafa centre





Salama Tower **QBIC Building** برج ياسمين الأندلس Yasmin Alandalus Tower

Alandalus Mall Hotel

Operated by



Operated by

Al-Fayha Hospital



Masat Property Co.



Strategic Objectives

Each business unit has a common set of strategic objectives that drive operations and functional focus

Stakeholder Engagement



collaborate with all stakeholders to develop and provide exceptional consumer engagement through all services and offerings within, across, and outside Alandalus Property developments

Operational Performance



Drive footfall by enhancing the consumer experience through continuously incorporating best practices and identifying new ideas, while optimizing organizational efficiency, productivity and costs

Project Acquisition



Identify and selectively invest in developing new or existing projects and services that position the Company's properties as the preferred destination for consumers

Strategic Investments & Partnerships



Explore strategic
investments and
partnerships at
regional and global
levels in order to
expand the portfolio
across offerings,
services and
developments that
cater to consumer
needs

Pillars

Principles

Our Six Pillar Strategy to Enhance **Value & Generate Growth**

Enablers



Retail **Offerings**

- Partner with key retail houses
- Incentivize interactive engagement
- Curated for primary & secondary targets



Food & **Beverage**

- Distinctive with mix of Dine-in. Food courts. Café's and Snackina options
 - Focus on visualization, personalization, education and interaction



Entertainment

- Unique, differentiated multipurpose
- Strive for aeographic exclusivity for select offerings
- Curate safe. friendly, social, playful and active spaces



Services

- Leverage service-oriented tenants as means of engagement
- Continuous identification of new services
- Prioritize services that engage target demographic



Interactive **Engagement**

- Physical and digital platform
- Identify and improve consumer iourneys
- · Create fun. exciting and rewarding experience for consumers



Neiahborina Developments

- Locate new developments in trafficgenerating areas
- Reflect attributes of surrounding attractions in developments
- Global and local partnerships

Engagement driven through the right mix and selection of tenants

Activation Across Journey

Ecosystem Multiplier Effect

Leasing & Contracting

Technology & Digital Business

Development

Training & Capability development

Project Management Office

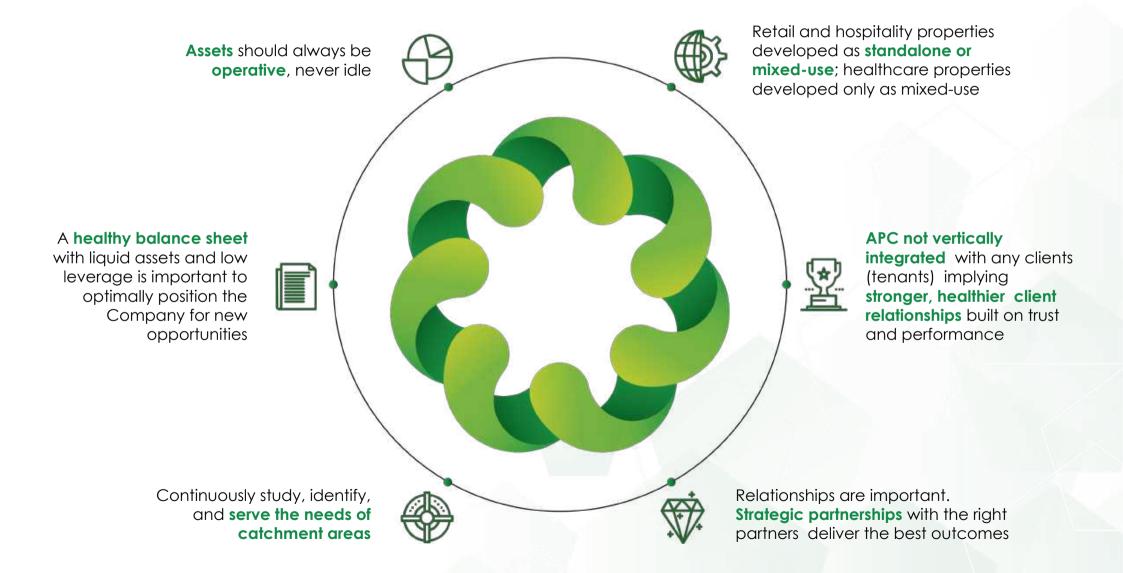
Architecture & Design

Marketing & Events

Retail Relations

Commercial Principles









Healthcare

The Company Portfolio

| | ТҮРЕ | # NO | GLA | TOTAL FOOTFALL | UNITS | AVG OCCUPANCY |
|---------------------------|----------------------|------|------------|-------------------|----------|------------------|
| | Super Regional Malls | 3 | 276k | 20.7M | 1,152 | 94% |
| Retail | Regional Malls | 1 | 48k | 2.2M | 255 | 93% |
| | Strip Malls | 3 | 18k | - | 73 | 100% |
| Hospitality | Hotels | 1 | - | - | 164 Key | 48% |
| | Offices Building | 2 | 10k | - | - | 100% |
| <u>Ψ-II II</u> Offices | Offices Tower | 2 | 21k | - | - | 100% |
| | Hospitals | 1 | 250 Clinic | - | 330 Beds | - |

Retail - Super Regional Malls



Profile

Location: Jeddah

Stores: 356

Total Area: 148,481 sqm

GLA -A: 86,092 sqm

GLA -B: 14,114 sqm

Ownership: Al Ahli REIT Fund 1(68.73% APC)

Operated by: Alandalus Property Co.

Occupancy Rate: 98%

Avg. Rent: SAR 1,507

Alandalus Mall





Retail - Super Regional Malls



Profile

Location: Riyadh

Stores: 355

Total Area: 226,108 sqm

GLA: 89,700 sqm

Ownership: Hayat Property Co .(25% APC)

Operated by: Alandalus Property Co.

Occupancy Rate: 99%

Avg. Rent: SAR 1,514

Hayat Mall



Retail - Super Regional Malls



Profile

Jeddah

Stores: 446

Location:

Total Area: 208,000 sqm

GLA: 85,290 sqm

Ownership: Al-Jawhara Al-Kubra Co. (25%

APC)

Operated by: Hamat Holding Co.

Occupancy Rate: 84%

Avg. Rent: SAR 1,088

The Village Mall



Retail - Regional Malls



Profile

Location: Dammam

Stores: 245

Total Area: 59,000 sqm

GLA: 47,703 sqm

Ownership: Al-Aswaq Al-Mutatura Co.(50%

APC)

Operated by: Hamat Holding Co.

Occupancy Rate: 93%

Avg. Rent: SAR 765

Dareen Mall



Retail - Strip Malls



Profile

Location: Riyadh

Stores: 20

Offices: 8

Total Area: 12,395 sqm

GLA: 7,213 sqm

Ownership: Rented Land since 2013

Operated by: Alandalus Property Co.

Occupancy Rate: 100%

Avg. Rent: SAR 867

Al-Sahafa Center



Retail - Strip Malls



Profile

Location: Riyadh

Stores: 20

Total Area: 9,021 sqm

GLA -B: 5,064 sqm

Ownership: Rented Land since 2013

Operated by: Alandalus Property Co.

Occupancy Rate: 100%

Avg. Rent: SAR 1,054

Tilal Center



Retail - Strip Malls



Profile

Location: Riyadh

Stores: 26

Total Area: 10,822 sqm

GLA: 5,457 sqm

Ownership: Rented Land since 2013

Operated by: Alandalus Property Co.

Occupancy Rate: 100%

Avg. Rent: SAR 1,000

Al-Yarmouk Center



Offices



Profile

Location: Riyadh

Net Leasable Area: 500 Sqm

Ownership: Alandalus Property Co.

Annual Rental Value: 500,000 SAR

Rental Period: Till 31 Dec 2025

Alandalus Property Co. Building



Offices



Profile

Location: Riyadh

Net Leasable Area: 9,838 Sqm

Ownership: Alandalus Property Co.

Annual Rental Value: SAR 19.9 Million

Rental Period: 5 Years Starting from July 2024

Yasmeen Alandalus Tower



Offices



Profile

Location: Riyadh

Net Leasable Area: 21,253 Sqm

Ownership: Al Ahli REIT Fund 1 (68% APC)

Annual Rental Value: SAR 21.6 Million

Rental Period: 3 Years since June 2023

Qbic Plaza



Offices



Profile

Location: Jeddah

Net Leasable Area: 31,420 Sqm

Ownership: Al Ahli REIT Fund 1 (68% APC)

Operated by: Alandalus Property Co.

Occupancy Rate: 98%

Annual Contracts Value: SAR 22 Million

Salama Tower



Hospitality

Location:



Profile

Jeddah

Net leasable Area:: 28,255 Sqm

Number of Room: 164 Hotel Suite

Ownership: Al Ahli REIT Fund 1 (68% APC)

Operated by: Hilton Worldwide

Occupancy Rate: 47%

Avg. Rent: SAR 420

Alandalus Mall Hotel



Healthcare



Profile

Location: Jeddah

Number of Beds: 330

Number of Clinics 250

Built up Area 223,006 sqm

Ownership: West Jeddah Hospital Co.

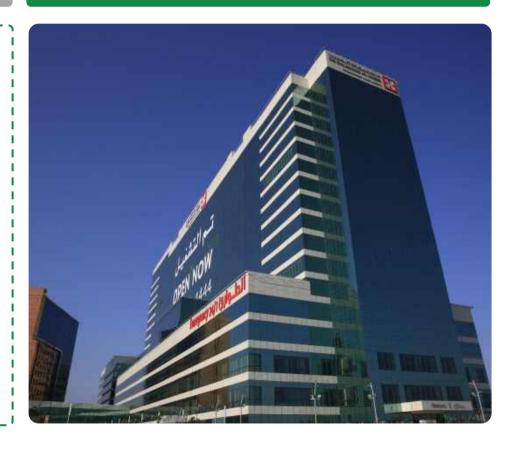
(50% APC)

Operated by: Dr. Suliman Alhabib Medical

Service Group

Opening: March 2024

Dr. Suliman Alhabib medical Hospital | Al-Fayaha Hospital



Ongoing Investments



Al-Sawari District Land Project

Location: Jeddah

Type:BOD still studying the best investment for the land

Area: 130,477 sqm

Ownership: Sorouh Al-Marakez Co. (25% APC)



Masat Property Co. Project

Location: Makkah

Type: A unique commercial center component from two-floor with a

building area of 109,360 m2 approximately and a leasable area of 50,650 m2 approximately. The project includes (350) rental units, including major showrooms, retail outlets, a hypermarket, an entertainment area, and an indoor and outdoor café and restaurant area. It consists of two floors and a multi-level parking

building with approximately 1,800 parking.

Area: 127,434.10 Sqm

Ownership: Masat property company (25% APC)

Project Cost: 831 million Saudi riyals including the value of land

Expected completion

date of the project: During The First guarter of 2027



Ongoing Investments



Mawared Al-Tamayoz Real Estate Company (Malqa Alandalus)

Location: Riyadh - Al Malga District

Type: An office building consisting of four floors with an

estimated built-up area of 30,004 square meters and an

estimated leasable area of 9,722 square meters.

Area: 5,700 sqm

Ownership: Mawared Al-Tamayoz Real Estate Company

(100% owned by Alandalus Property Co.)

Project Cost: Approximately 140 million Saudi riyals,

excluding the rental value of the land.

Expected completion

date of the project: During the First quarter of 2027

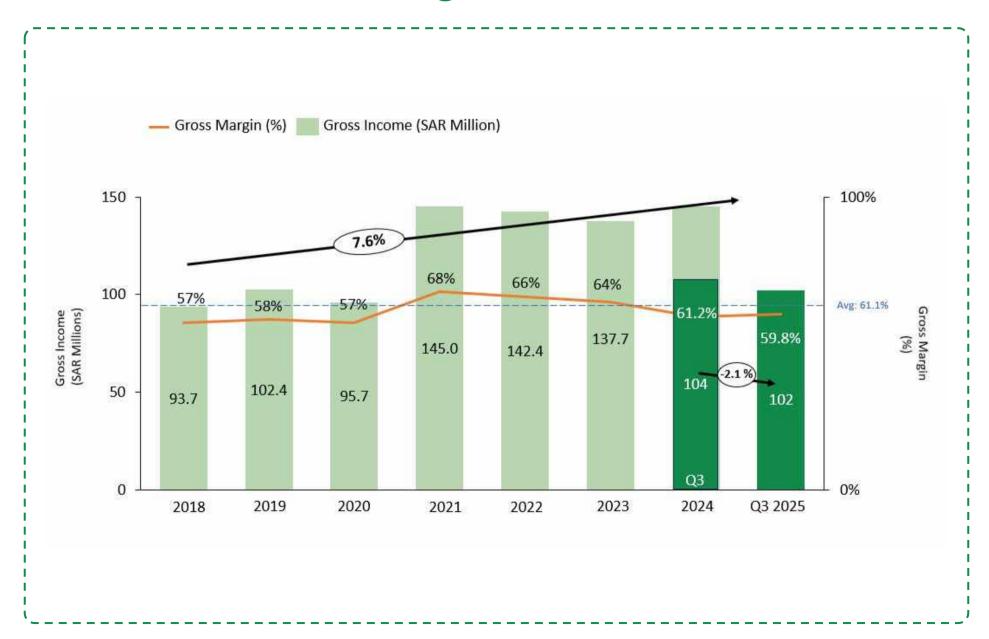




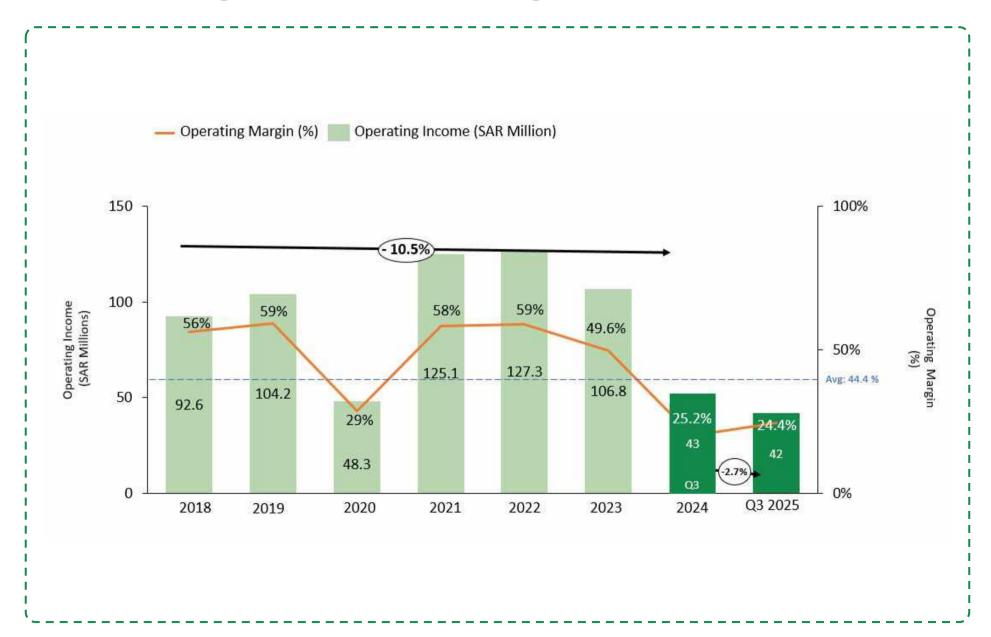
Revenue



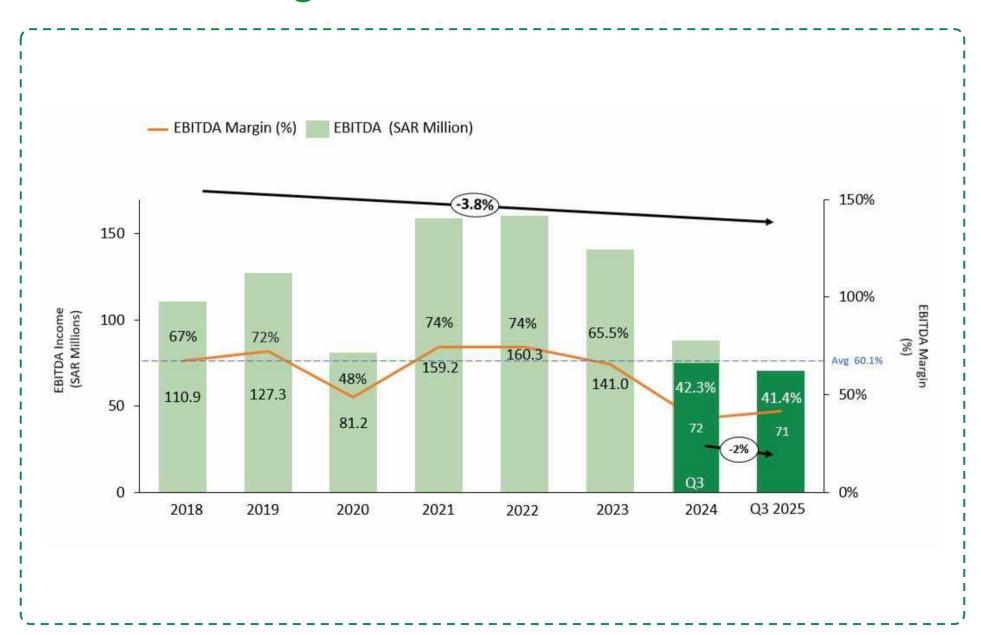
Gross Income & Margin



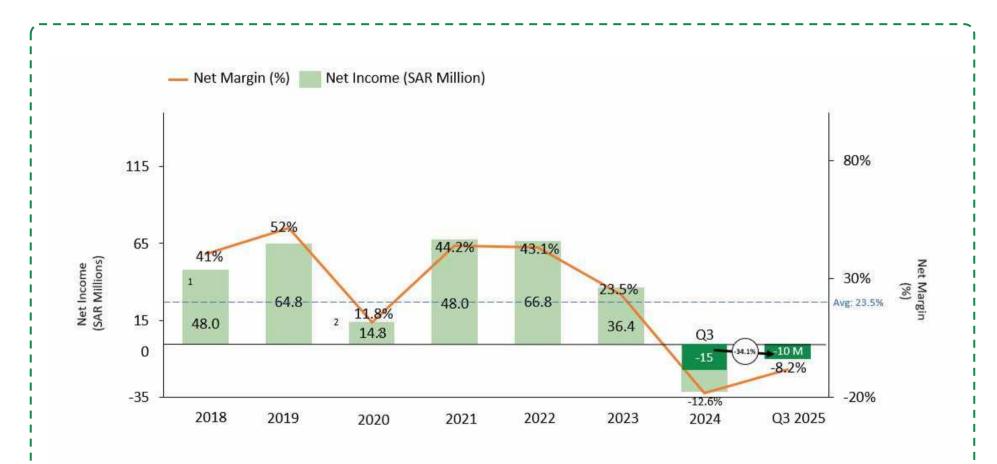
Operating Income & Margin



EBITDA & Margin



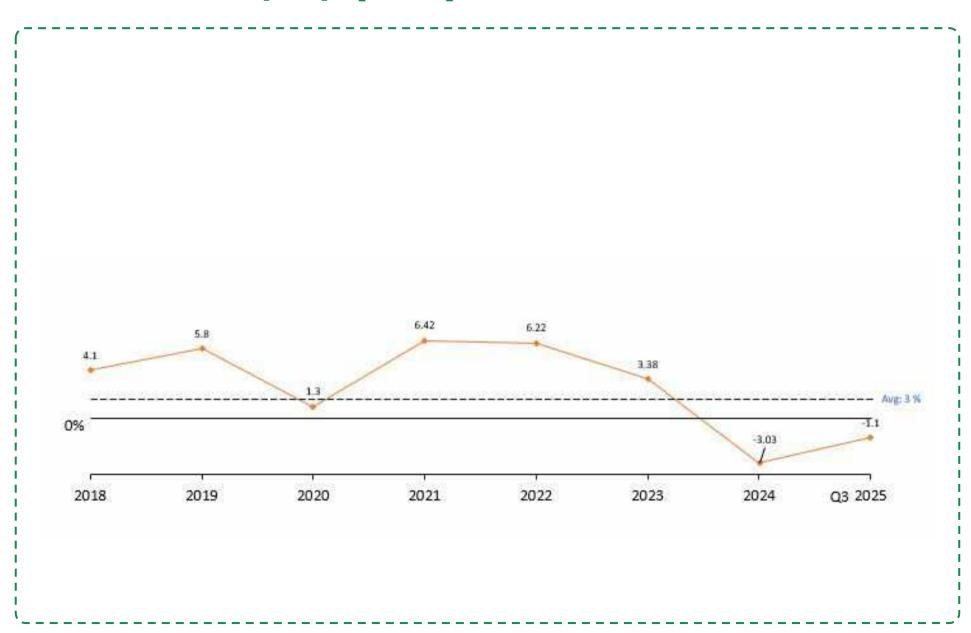
Net Income (shareholders) & Margin



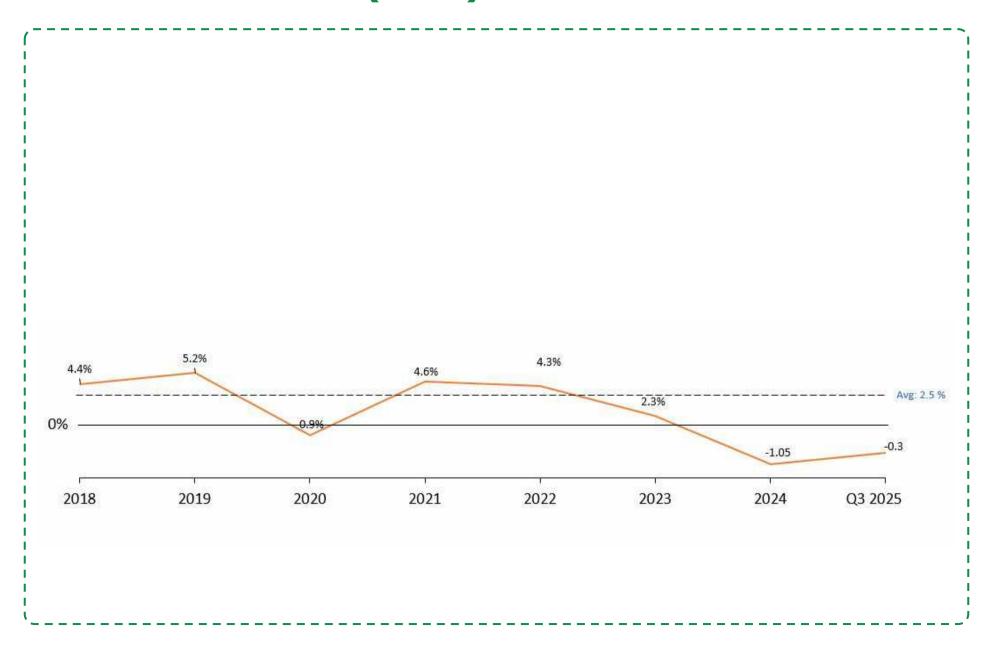
^{1 -} Change in ownership of Alandalus Mall and Staybridge Suites from 100% to 68.73%

^{2 -} Includes Impairment of SAR 32m

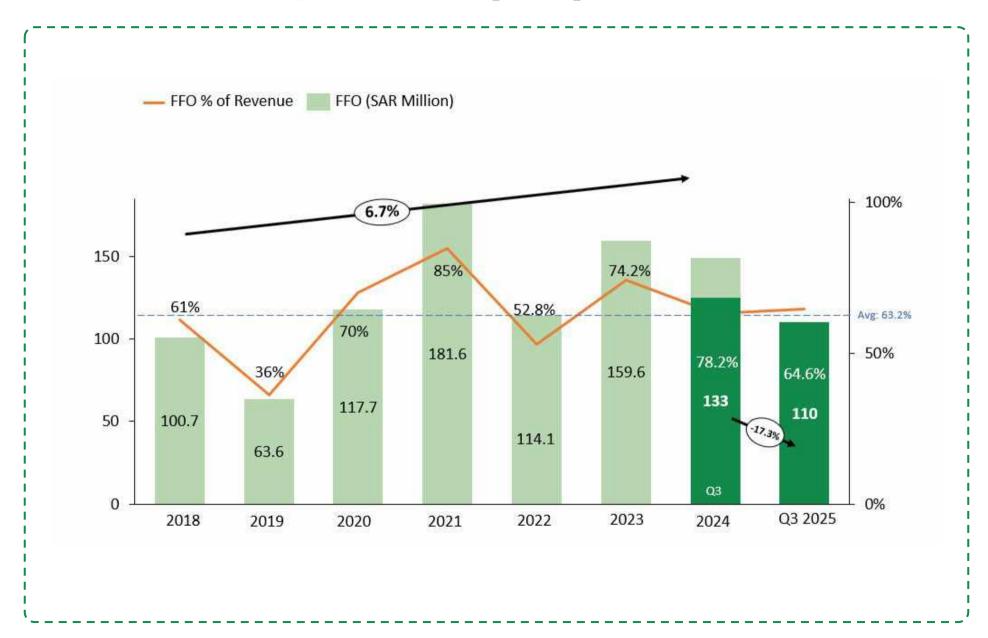
Return on Equity (ROE)



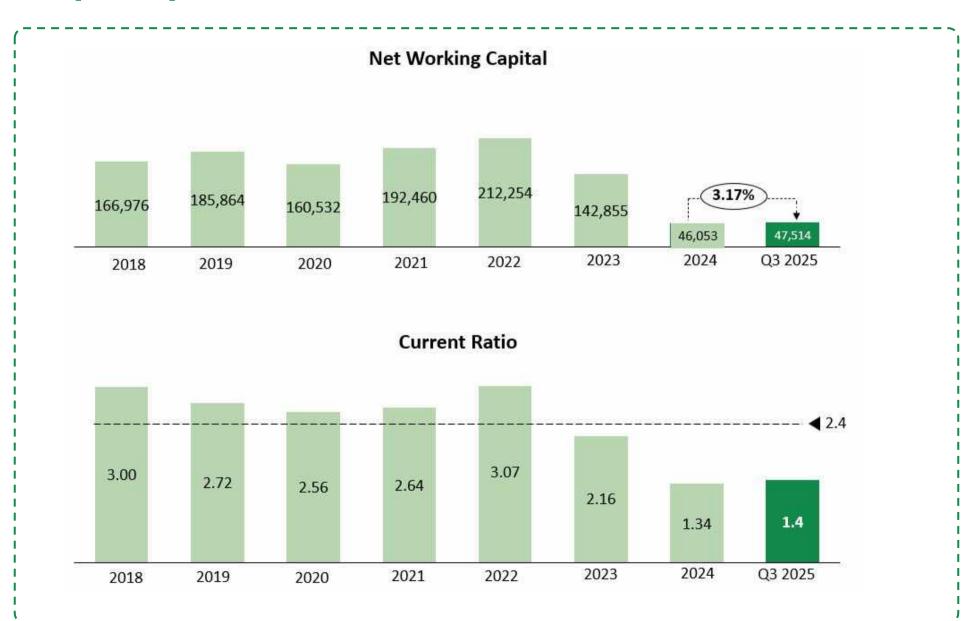
Return on Assets (ROA)



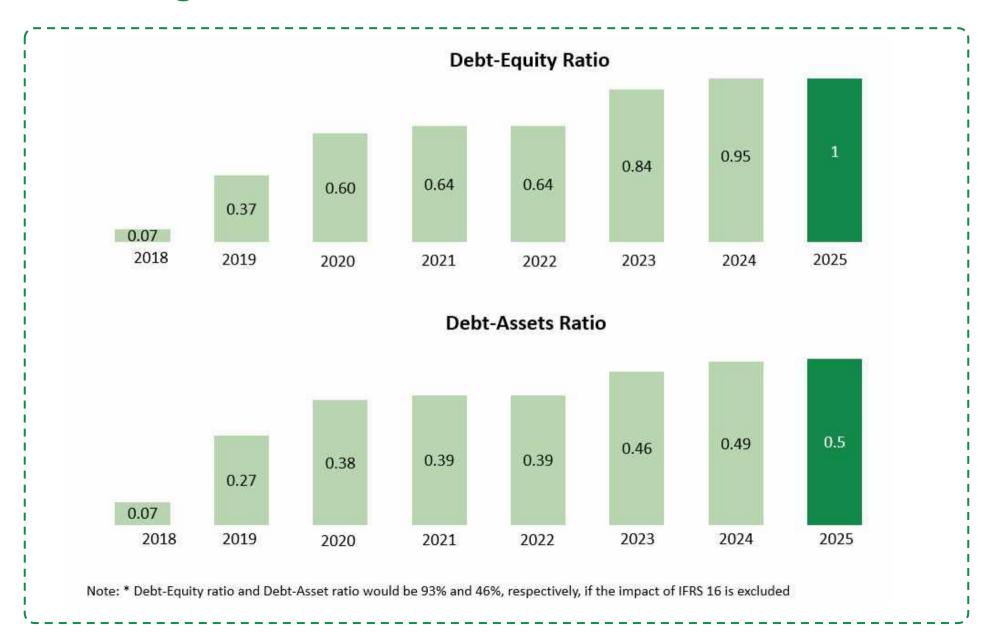
Funds from Operations (FFO)



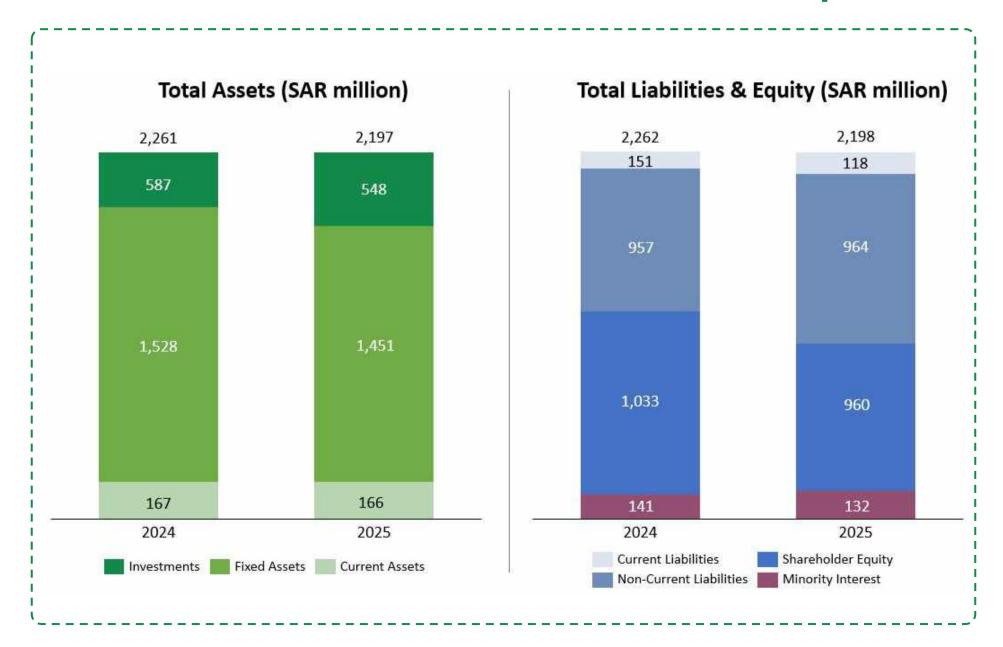
Liquidity



Leverage



Consolidated Balance Sheet as of 30 Sept 2025





Contact Us



Silver Category Award In

Corporate social responsibility



Middle East Investor Relations Association

Member since 2018



Most Innovative In-House
Investor Relations Team | Real Estate



Saudi Capital Market Awards
Sustainability Program of the Year 2024 | Small-Cap



For more details on Alandalus Property Co., please visit our website: http://www.alandalus.com.sa

For further information, contact: Investor Relation & GRC Department.

Phone: +966 8001111771 Ext. 888

Email: <u>IR@alandalus.com.sa</u>